

The Business Value of NetScaler Application Delivery and Security Platform

Study participants have leveraged the NetScaler application delivery and security platform to enhance both their IT and business operations. Interviewed customers reported **streamlining application delivery processes, better security, and ensuring application availability**. As a result, they benefit from **greater scalability, better performance, and improved overall user experience**.

KEY RESULTS



387%
three-year return
on investment



15%
higher productivity
among VDI end users



7-month
payback on
investment

CUSTOMER QUOTE:

"We're benefiting from lower latency with NetScaler because of the optimization of traffic. A big part of the benefit is increased flexibility and being able to deploy devices anywhere to anybody."

APPLICATION PERFORMANCE AND DELIVERY BENEFITS

- ▶ **97%** less unplanned downtime
- ▶ **36%** faster to resolve application performance degradation
- ▶ **30%** faster to provision VDI for new users
- ▶ **23%** reduced likelihood of security breaches
- ▶ **17%** faster to deploy new applications
- ▶ **84%** faster to resolve outages

CUSTOMER QUOTE:

"Reducing infrastructure costs is a huge benefit for us of using NetScaler. We also benefit from the speed at which applications are delivered, which means greater agility in delivering these IT resources. Lower latency is also extremely important."

COST AND OPERATIONAL EFFICIENCIES

- ▶ **18%** more efficient incident management/troubleshooting teams
- ▶ **\$434,300** annual cost savings per organization for on-premises and cloud infrastructure environments
- ▶ **70%** more efficient application delivery teams